

## **PROFILE OF R.S.ENTERPISES**

506, Prestige Indl Estate, Bawadi Cross Lane, Near Orlem Church, Off.Marve Rd,  
Malad (W), Mumbai-400 064  
**ISO : 9001:2008 COMPANY**

### **Profile:**

We would like to introduce ourselves as distributors and marketing agents for medical devices, Diagnostic kits, cathlab critical products and other healthcare products, based in Mumbai city, India. Formed in 2002.

The Head Marketer, Mr. Ramesh R.Pandey has over 12 years experience in **Intas Pharmaceutical Ltd**, worked as a Medical Representative to regional sales manager successfully.

Handling from last 12 years as a marketing and distribution business of medical devices, cathlab criticare products and healthcare products.

### **We Currently Represent:**

- ❖ We are the authorize distributor for **Abbott Healthcare Pvt. Ltd.**
- ❖ **Bayer Zydus Pvt Ltd** for their entire range of radiology products.
- ❖ **Bard India Health Care Pvt Ltd** for Vascular & EP range of Products.  
(Temporary Pacing Electrode without balloon tip & with balloon tip, Angioplasty Guide Wires, Caliber Inflation Device)
- ❖ **Accessories-** In Interventional cardiology dealing with primary products inflation, angioplasty kit, angiography kit, y-connector push pull type/ screw type/ push click type, 2-port manifold, 3-port manifold, pressure line (all sizes), Introducer needle are Dr.Surgical / ALSPL products.

### **Brief History:**

- ❖ **EPOFIT INJ. (Erythropoietin)** for kidney supplying direct to all hospitals / doctors / patients of **Intas Pharmaceutical Ltd.**
- ❖ Best in sales achieved in 2008 for **Intas Pharmaceutical Ltd** in 2 Quarter (JULY-DEC 08)
- ❖ Received best stockiest & for **Highest Sales awards in Mumbai** for Eptiflo, the GP IIb IIIa inhibitor from **Sun Pharmaceuticals Ltd.**

### **Key Person:**

**Name** : Ramesh R.Pandey

**Education** : B.PHARM

**Background:** Set up a medical distribution business in 2002. Brings with him, extensive Commercial knowledge and experience in the field of medical devices & have excellent relations with several Key Opinion Leaders in the medical fraternity.

### **Infrastructure:**

- Our office is located in the 506, Prestige Indl Estate, Bawadi Cross Lane, Near Orlem Church, Off.Marve Rd, Malad (W), Mumbai-400 064. We have an office Space of approx. 300 sq. feet.
- We have a warehouse based out of the city limits of Mumbai to facilitate storage and movement of products out of Mumbai. Our current staff comprises of 1Managers, 3 sales people, 2 Operator and 4 dedicated delivery staff. We are currently catering to all leading Private & owned hospitals in and around Mumbai. We have excellent relation with the Purchasing authorities of most of the hospitals.
- Our present focus is to provide distribution channels throughout Maharashtra of all Companies in related fields. We aim to provide unparalleled reach to more than 80% of the Hospitals, Nursing Homes, Clinic and Doctors through dedicated channel partners.

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